

Event Theme

“You don’t have to change, survival is not compulsory.”

-- Edward Demming

Presenter

Howard Nutt

Executive Director
Business Development Institute International

Winifred Menezes

Principal, Freya Consulting Ltd

Topic Summaries

Enhancing Risk Management through Business Development Process Integration

An organization can undertake to manage risk in many ways. However, the extent to which risk can be mitigated is limited unless one takes a full life-cycle approach. In particular, an approach to risk management that integrates business development best practices can dramatically increase the “trade space” within which to address risk under contract.

This presentation articulates a strategy for integrating business development processes into the broader risk-management environment to create a best-practices continuum for managing development and delivery risk. Integrating BD-CMM (CMM® for Business Development) removes many of the constraints on risk management and can improve the ability to mitigate risk.

Change for Success

What are the critical success factors for a successful organization? Why is process definition and improvement one of these success factors? How much process is necessary and when does one know that the processes are “good enough”?

Besides providing answers to the above questions, this presentation will look at the CMMI-DEV v1.2 that was released a year ago, as well as the relationship between the CMMI and other models, standards and buzz words such as ISO 9000-2000, Six Sigma, Agile, PMBOK.

Biographies

Howard Nutt is Executive Director of the BD-Institute (Business Development Institute International), a non-profit corporation dedicated to business development excellence through the BD-CMM (CMM® for Business Development). He managed development of the BD-CMM and is currently establishing products and services to support world-wide adopters and assist them in implementing the BD-CMM.

Mr. Nutt has 25 years experience as a BD professional. Before joining the BD-Institute, he was an owner and Senior VP of Consulting for Shipley Associates. Prior to that, he worked with the Honeywell Corporation, where he managed proposal operations. In addition, Howard helped organize, is a charter member, and has served on the Board of Directors for the Association of Proposal Management Professionals (APMP).

Winifred Menezes has over 25 years experience in software engineering, software process improvement and training. She has both theoretical and practical knowledge of implementing CMMI®, ISO 9000:2000 and Six Sigma. Winifred has worked in Europe, Asia and North America, and currently lives in Ontario. During her career Winifred has worked at Research In Motion, Cap Gemini, Q-Labs Inc and ABB. Winifred is an SEI authorized instructor of the Introduction to CMMI and a SCAMPI lead appraiser. Winifred has an M.Sc. from the University of Islamabad, Pakistan and a “Fil Kand” in Computer Sciences from Uppsala University, Sweden.

Date / Time

Wednesday, September 19, 2007
13:00 – 16:00 (Doors open at 12:30)

Location

Ontario Energy Board, 2300 Yonge Street, 25th floor – North Hearing Room
Closest Subway: Eglinton Station

Registration

<http://www.TorontoSPIN.com> \$10.00 at the door

Future Events

November 19, 2007 – Agile Methods and Practices

Thanks to the Ontario Energy Board for providing the location for this event.

Call for Volunteers

Toronto SPIN is seeking volunteers to help with internal management activities as well as event management.

Sponsors

Sponsorship represents a key source of funding for the continued operation of Toronto SPIN. Sponsors receive recognition and visibility at Toronto SPIN events, as well as a link to their website on the Toronto SPIN website during the sponsorship period. Sponsorship levels start as low as \$50.



If you are interested in becoming a sponsor, please contact Rekha Kulshreshtha at rekhak@ca.ibm.com.

Speakers

Toronto SPIN is always interested in speakers with knowledge and experience in software process improvement. Speaking opportunities at Toronto SPIN are an excellent opportunity for practitioners to share their knowledge with others in the community and build public speaking skills.



If you are interested in speaking at a future Toronto SPIN event, please contact Vivienne Suen at vivienne@ca.ibm.com.

Committee Members

Non-profit organizations like Toronto SPIN operate through the support of committee volunteers who contribute their skills and time. We have a number of Sub-committee positions open (program, sponsorship, communication). Becoming a committee member requires a commitment to participate in the monthly steering committee teleconference calls as well

as volunteering for at least 50% of the Toronto SPIN events in the year.



If you are interested in becoming a committee member, please contact Rekha Kulshreshtha at rekhak@ca.ibm.com.

Web Developers

Toronto SPIN is looking for individuals in the Toronto software community that are interested in volunteering their time and skills to help with maintenance and the development of new functionality for the Toronto SPIN website. We have developed a long list of internal improvements that we'd like to make to serve our members and our community better and are now ready to launch into development activity. We're looking for web developers interested in helping us transform our website.



Do you have skills in HTML, PHP, My SQL and knowledge of FTP? Other useful skills are graphics and Flash. If you have these skills and are interested in this volunteer opportunity, please contact Rekha Kulshreshtha at rekhak@ca.ibm.com.

Event Volunteers

Event Volunteers contribute to Toronto SPIN by participating in the planning and management of Toronto SPIN events. This involves venue selection and preparation, registration materials, and active support on the day of the event.



Event Volunteers do not pay the registration fee for the event they volunteer at. If you are interested in becoming an event volunteer, contact Vivienne Suen at vivienne@ca.ibm.com.

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